

Checklist – Business Loans M&A

| Insert Agent #No | |
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| | |

Personal

- Copy of Driver's License (all shareholders)
- o Short resumes of shareholders and/or key employees
- Statement of Personal Affairs Form to be completed and signed by all the shareholders supported by:
- o Province Assessment of all properties owned personally by the shareholders of Mortgage Balance Statements of all properties owned personally by the shareholders. o Supporting bank statements for Savings, RRSP, etc.
- o Please use one form per shareholder.
- Verification of funds available for shareholder investment with source of funds.

About the Business

- o Accountant prepared Year End Financial Statements for the past Four to five years.
- o In-House comparative Year-To-Date financial statements.
- $_{\odot}$ Aged Accounts Receivable and Accounts Payable listing (Year-to-date & Year-end) $_{\odot}$ Copy of Line of Credit Agreement.
- Business Plan / Feasibility Study.
- Income Forecast & Rationale.
- Organization Chart
- o Shareholding Structure
- o Certificate of Incorporation
- Notice of Articles (List of Directors)

About the Project

- Executive Summary
- Contract for Sale and Purchase with valid subject removal and completion dates (Legal Binding Agreement Preferred)
- o Mortgage balance statement or pay-out statement of the business.
- Firm contract for construction projects.
- Environmental Phase 1 and/or Phase 2 report (If applicable)
- Land and Building Appraisal(s).
- Building Inspection Report (If applicable)
- Equipment Appraisal
- o Transmittal letters for Appraisals and Environmental Reports would be required.
- Quotes / Invoices for equipment being purchased, if applicable.
- Copy of Lease Agreement(s).
- Letter of Intent to Lease by the Landlord.
- o Franchise Agreement